

Message Text

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ACTION NEA-10

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FM AMEMBASSY NEW DELHI

TO EDWIN H WEGMAN PRESIDENT

ADVANCE BIOFACTURES CORPORATION

35 WILBUR ST LYNBROOK N Y 11563

TELEPHONE NBR (516) LY 3-7000

INFO SECSTATE WASHDC 1551

USDOC WASHDC

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS NEW DELHI 13315

E.O. 11652: N/A

TAGS: BGEN, IN

SUBJECT: APPOINTMENTS WITH INDIAN FIRMS

1. THE INDIAN GOVERNMENT INFORMS US THAT THE IMPORT OF COLLAGENASE ABC AS A FINISHED PRODUCT WOULD NOT BE PERMITTED. THE GOVERNMENT INDICATES ALSO THAT BASED ON THE INFORMATION CONTAINED IN YOUR LITERATURE THE DRUG IS NOT "ESSENTIAL" AND, THEREFORE, COULD ALSO NOT BE MANUFACTURED IN THE COUNTRY UNDER A LICENSING ARRANGEMENT.

2. THE ONLY POSSIBILITY FOR DOING BUSINESS WOULD BE BY IMPORTING THE INGREDIENTS FOR FORMULATION IN INDIA BY A LOCAL COMPANY. FIRST, HOWEVER, THE USEFULNESS OF THE PRODUCT UNDER INDIAN CONDITIONS MUST BE ESTABLISHED WHICH REQUIRES DETAILED LABORATORY TESTING IN INDIA.

3. SHOULD YOU STILL DECIDE TO VISIT WE WILL BE PLEASED TO SCHEDULE APPOINTMENTS FOR YOU HERE WITH THE GOVERNMENT AND IN BOMBAY AND CALCUTTA WHERE THE CORPORATE OFFICES OF THE DRUG COMPANIES ARE LOCATED.SCHNEIDER

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To: EDWIN H WEGMAN PRESIDENT ADVANCE BIOFACTURES CORPORATION 35 WILBUR ST LYNBROOK N Y 11563 TELEPHONE NBR (516)
LY 3-7000 SECSTATE WASHDC WASHDC BOMBAY CALCUTTA
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